FIDAR SYSTEM

PARTNER PRICING · FOR SHOPS THAT BUY OFTEN

Volume Pricing Application

Tell us what you buy and how you buy it. We build a standing price around your volume and send it to you in writing.

HOW IT WORKS

1. Fill in both sides. Rough numbers are fine.
2. Email a scan to info@fidarsystem.com, or hand it in at the warehouse.
3. We review your volumes and send you a written price offer.

WHAT YOUR OFFER CAN COVER

- Your own price on the materials you buy most
- Set rates for cut-to-size parts you reorder
- How long your prices hold

Prefer to apply online?
Scan the code, or go to **fidarsystem.com/trade-pricing**. Same questions, a few minutes.

01 About you

So we know who to send the offer to.

COMPANY NAME

YOUR NAME

ROLE e.g. Buyer

EMAIL Your offer is sent here

PHONE

CITY AND PROVINCE

WHAT BEST DESCRIBES THE BUSINESS

☐ Sign shop or printer ☐ Fabricator or machine shop ☐ Contractor or builder ☐ Architect or designer ☐ Retail or display
☐ Manufacturer ☐ Other

BOUGHT FROM FIDAR BEFORE?

☐ Yes ☐ Not yet

RECENT INVOICE OR ORDER NO. optional

YEARS IN BUSINESS

02 Your monthly basket

Only the rows you buy. Full sheets are 4 × 8 ft unless you say otherwise.

MATERIAL	THICKNESSES	COLOURS OR FINISH	SHEETS A MONTH	CUT TO SIZE?
Acrylic clear, white, black, colours, pastel				☐
Specialty acrylic P95 frosted, mirror, sparkling				☐
PVC foam board white, black, marble, wood grain				☐
Polycarbonate clear, frosted, diffused				☐
ACM panels Alcosheet, 3 mm, 8 finishes				☐
Bencore and composites honeycomb, light panels				☐
Other write it in				☐

03 Your volume

Your honest estimate. We price to it and review it together later.

WHAT YOU EXPECT TO SPEND WITH FIDAR OVER THE NEXT 12 MONTHS, IF THE PRICE IS RIGHT

☐ Under $10k ☐ $10k to $25k ☐ $25k to $50k ☐ $50k to $100k ☐ Over $100k

HOW OFTEN YOU ORDER

☐ Weekly ☐ Every 2 weeks ☐ Monthly ☐ By project

A TYPICAL ORDER

☐ Under 10 sheets ☐ 10 to 49 ☐ 50+ sheets

FIDAR SYSTEM | **Volume Pricing Application**

COMPANY NAME

04 Price levers

Each one lowers our cost. The more that fit how you work, the sharper your price.

- ☐ **Commit to a year's volume.** One agreed quantity, released as you need it.
- ☐ **Buy full sheets.** You cut in your own shop.
- ☐ **Order by the pallet.** Fewer, larger orders.
- ☐ **Take delivery on a set day.** Your orders ride together.
- ☐ **Pick up in North York.** No delivery to price in.
- ☐ **Repeat the same parts.** Cut jobs we set up once and rerun.
- ☐ **Plan ahead.** Standard lead times, no rush work.
- ☐ **Pay when you order.** Card or bank transfer, rather than terms.

HOLD MY PRICES FOR ☐ 3 months ☐ 6 months ☐ 12 months

05 Services you use

Tick all that apply.

☐ Full sheets ☐ Saw cutting ☐ CNC routing ☐ Laser cutting ☐ Laser engraving ☐ GTA delivery
☐ Freight across Canada ☐ Pickup

06 Your next job and what matters

A JOB YOU WOULD LIKE PRICED NOW optional — material, thickness, sizes, quantity, when

NUMBER YOUR TOP THREE: 1, 2, 3

- ◯ Price
- ◯ Lead time
- ◯ Cut quality
- ◯ Delivery
- ◯ Stock on hand
- ◯ Payment terms

WHO YOU BUY FROM TODAY optional

Have a recent quote or invoice from another supplier? Attach it and we will price against it. We keep it to ourselves.

07 Sign

How offers work. Any price we offer comes in writing, names the materials and quantities it covers and how long it holds, and is based on the volumes on this form. If your buying changes a lot, we review it together. Nothing here is a commitment to buy or a promise of a particular price.

☐ The volumes on this form are my honest estimate, and I can speak for this business on pricing.

☐ **Optional:** send me price updates, new stock and offers by email. I can unsubscribe at any time.

NAME (PRINT) | TITLE | DATE YYYY-MM-DD | SIGNATURE

RETURN THIS FORM

Email a scan or photo of both sides

info@fidarsystem.com

or hand it in at Unit 29, 601 Magnetic Drive, North York, ON M3J 3J2

Or apply online at **fidarsystem.com/trade-pricing**. Want NET 15 or NET 30 terms too? Ask for our Business Account Application.

(416) 857-7555 · Mon to Fri 9:30 to 5 · Sat 9 to 1

FOR FIDAR USE ONLY — Offer sent in writing

RECEIVED | REVIEWED BY | QUICKBOOKS CUSTOMER

DECISION ☐ Standing price ☐ Project price only ☐ Review later

DEAL % off or price list | VALID UNTIL | NEXT REVIEW

APPROVED BY | OFFER SENT ON